

# Efficient and Sustainable Lighting – Lighting Solutions Built Around You

We are a Finnish luminaire manufacturer providing high-performance LED lighting solutions for professional and business customers. We help improve the efficiency and safety of our clients' operations by delivering precisely dimensioned luminaires and lighting control systems for all environments.



### Contents

Finlight™ at a Glance	3
Our Vision and Mission	4
Our Values	
The Finlight Journey	
Where We Are Headed	
Product Portfolio – Industry & Outdoor	
Product Portfolio – Indoor & Public Spaces	g
Our Services	10
Contract Manufacturing at Finlight™	
Why Choose Finlight™	12
Growth in Numbers	13
Collaborations Over the Years	



## Advanced LED Solutions to Support Your Business

We offer advanced and energy-efficient LED solutions tailored to our customers' specific needs — reliably and flexibly.

- ✓ Over 170 000 delivered products in more than 25 countries.
- ✓ Verified international supply and subcontracting chains.
- ✓ Special expertise in demanding environments: port and terminal areas, cranes, manufacturing and assembly areas, and industrial lighting.
- ✓ Environmentally optimized lighting control integrated into all lighting solutions.



### Where We're Headed – Our Vision and Mission



### **OUR VISION**

is to be the most respected partner in LED lighting — known for sustainability, quality, and tailored solutions in Finland and internationally.



### **OUR MISSION**

To provide high-quality, energy-efficient LED lighting solutions that strengthen our customers' operations — while reducing environmental impact through expertise, flexibility, and integrity.



### The Foundation of Our Work – Our Values



### **CUSTOMER FOCUS**

Working closely with our customers enables us to identify their needs and deliver lighting solutions that help them succeed.



### **EFFICIENCY**

With deep experience and constant development, we stay at the forefront of lighting technology to offer modern and efficient solutions.



### RELIABILITY

We back our products with some of the longest warranties on the market. If any problems come up, we're always here to help.



### **RESPONSIBILITY**

We supply responsibly designed and manufactured, long-lasting and energy-efficient products that perform reliably in any condition.



### Over 15 Years of Lighting Solutions -The Journey **Production Aligned**

### Finlight Is **Founded**

We began exploring LED lighting as a business opportunity.

2011 - Import Operations Begin We started importing LED luminaires and related products.

### 2016-2017 - ETL Certification for the U.S. Market

We received ETL certification and began exporting Marine products to the United States.

2015

2013 - Acquisition

Finlight Group Oy was

established.

### Relocated to **Larger Facilities**

Our business grew as planned, and we moved to larger facilities.

### with ISO9001

We began implementing the standard in our production processes.

2019

### 2017 - Expansion

Our operations grew, and we moved to even larger facilities.

### 2024 - Growth in Marine **Industry and Production**

We joined PEMA (Port **Equipment Manufacturers** Association) to strengthen our business in the marine sector.

We also began upgrading our production line.

2025

2022

### **LED Displays Added** to Product Range

We began supplying LED displays for heavy vehicle guidance.

### **Partnership Agreement** in the UAE

Agreement signed with Corodex Trading for the Emirates and Oman markets.

### **New Production Line Completed**

Enhances production efficiency, ensures consistent quality, and speeds up future deliveries.



### Goals That Drive Our Growth – Where We Are Headed

**Technology Leadership** 

We invest in continuous development to offer high-value lighting technology for our customers' operations.

**Expert Lighting Partner** 

We provide expert-level support and customized lighting solutions tailored to each application and environment.

**International Growth** 

We are expanding into global markets in industry, logistics, and port lighting — responsibly and with a long-term view.

**Sustainable Innovation** 

We develop energy-efficient, long-lasting, and repairable lighting solutions whose modular design reduces environmental impact by facilitating repairs.

Strengthening the Partner Network

We are building a trusted partner network of subcontractors, designers, technology providers, and sales and project partners. As an official **Casambi Sales Partner**, we offer scalable, high-quality solutions.

Finlight™ is a member of the **Port Equipment**Manufacturers Association (PEMA), a global network that brings together the leading players in port infrastructure and technology.



LED Lighting for Industry and Outdoors

Product Portfolio

High-quality luminaires designed for professional use in industrial and specialized environments.

### **Industrial Luminaires**

- Production, industrial, and warehouse

### **Outdoor Luminaires**

- Yards and walkways
- Mast and area lighting
- Facades and exterior building walls

### **Marine Grade**

- Floodlights
- Walkway luminaires
- Machinery and equipment room

### **ATEX & Special Environments**

- Explosion proof luminaires (ATEX)
- Extreme temperatures
- Vibration-prone spaces and machinery

### **Custom Luminaires**

 Tailored luminaires and lighting solutions for machines and special equipment





LED Lighting for Indoor and Public Spaces
Product Portfolio

Luminaires designed for professional use to enhance indoor comfort, functionality, and visual appeal.

### **Retail Lighting**

- Stores and sales areas
- Shelf areas
- Shop windows

### Office Lighting

- Open offices
- Workstations
- Meeting rooms

### **Public Space Lighting**

- Lobbies
- Corridors
- Waiting areas

### **Custom Luminaires**

 Lighting solutions integrated into interiors or technical structures





### Expert-level Services for Lighting Projects – Service Portfolio

Our services cover comprehensive solutions tailored to individual needs – from lighting calculations and control systems to Finnish contract manufacturing.

### Lighting Calculation & Consulting Customization Services

- We design and deliver custom luminaires and lighting solutions tailored to the customer's needs.
- We modernize existing luminaire housings by upgrading them with LED technology (Retro-Fit).

### **Lighting Control Systems**

- DALI control solutions
- We operate as a Casambi Sales Partner

### **Contract Manufacturing**

 We manufacture luminaires and lighting components designed according to the customer's specifications, which can be integrated into the customer's own machines, equipment, or products.



## Finnish Lighting Expertise – Contract Manufacturing by Finlight™

We offer specialized Finnish lighting expertise in product design, manufacturing, and assembly at our facility in Akaa. When product size or specific requirements call for it, we leverage our extensive subcontractor network both in Finland and internationally.



### **Top-Quality Materials**

We use only high-quality, responsibly sourced materials.



### **CSA and ETL Expertise**

In-depth understanding of North American compliance (USA & Canada).



### **ETL-Audited Facility**

Quality assurance conducted four times a year according to international standards.



### Material Expertise for Demanding Environments

Specialized knowledge in component and material selection for challenging conditions.



### Quality Control and Traceability

Strict processes and transparent tracking for every production batch.



### New Production Facility in Akaa 2025

Our new Akaa facility will speed up lead times and increase production capacity.



## Distinctive Expertise and Service − Why Choose Finlight™

1. Deep Technical Expertise and Professional Skill

We have a thorough understanding of lighting technology and design solutions that perform safely and efficiently, even in demanding conditions.

2. Customization and Design Capabilities

We create bespoke luminaires and lighting solutions tailored precisely to the needs of each site.

3. Customer-Oriented Service and Ongoing Support

We are easy to reach and provide support throughout every stage of the project, even when challenges arise.

4. Lighting Control Expertise

We deliver smart lighting solutions using Casambi and other control systems to enhance efficiency and flexibility.

5. Long and Reliable Warranty Periods Our products come with some of the longest warranties on the market, based on proven durability and high quality.



## Growth Over the Years – Key Figures

Revenue

[+92%]

Growth in the last 5 years

[1,95M€]

in turnover for 2024

**Products Delivered** 

[170 000+]

Products delivered over the past 5 years...

[32 000+]

...of which to international projects.

**Products Produced** 

[84 000+]

Manufactured LED luminaires over the past 5 years...

[ 11 500+ ]

...of which for international projects.

**Scope of Operations** 

[650+]

Customers who have chosen us

[25+]

Countries we have delivered to



## Collaborations Over the Years – Chosen by Industry Leaders

**KONECRANES**°



















### Get in Touch!

Let's create the best lighting solution for your needs.

### Samuli Sainio

CEO

+358 40 039 2243 samuli@finlight.fi

### Petri Salminen

Chief Operating Officer

+358 40 554 9139 petri.salminen@finlight.fi

### Jari-Jukka Aalto

Sales Representative

+358 40 158 7470 jarijukka.aalto@finlight.fi



in Finlight™

info@finlight.fi





Finlight Group Oy